



## MEETING SUMMARY

# Official Launch of Nigeria's Climate and Clean Air Coalition Projects

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| Initiative    | Finance Initiative, Household Energy Initiative  |
| Date and Time | 6 March 2017, 14:00 – 17:00  |
| Location      | Sandralia Hotel, SolomonLar Way, Abuja, Nigeria  |
| Attendees     | <ul style="list-style-type: none"><li>• First Bank Nigeria, Nexim bank, PowerforAll, Standard Microfinance Bank, Ecobank, ICEED, FBN, CIDAR Nigeria, EOTM Support Foundation, ECREE, NEPAD Nigeria, Nexleaf Analytics,</li><li>• UNDP, UN Environment, UNEP DTU</li><li>• CCAC Secretariat</li></ul> |

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*Complete list of attendees in Annex I*

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## Agenda

Moderator: Yekbun Gurgoz, CCAC Secretariat

- Welcome and tour de table
- Project introduction
- Presentation the 'Reducing Black Carbon Emission by Transitioning to Clean and Sustainable Lighting' project activities/partners/workplan
- Presentation of the 'End-user finance solutions for clean energy solutions in Adamawa state' project activities/partners/workplan
- Brainstorming session
- Outcomes of session
- Agreement on outcomes and next steps

## Summary of discussion

1. **Welcome and tour de table:** the moderator welcomed the participants and introduced the speakers. We had a good mix of participants from the financial sector, NGOs and government. The participants introduced themselves.
2. **Project introduction:** DTU and UN Environment, with support from the Climate and Clean Air Coalition, are in charge of implementing activities in Nigeria to reduce short-lived climate pollutants.
3. **Presentation the ‘Reducing Black Carbon Emission by Transitioning to Clean and Sustainable Lighting’ project activities/partners/workplan:** Giulia d’Angiolini from UN Environment gave an overview of project activities. Oladipo Osibo from UNDP presented the proposal submitted to the GEF for funding.
4. **Presentation of the ‘End-user finance solutions for clean energy solutions in Adamawa state’ project activities/partners/workplan:** V.M. Francis from Standard Microfinance together with Thomas Krader from DT, jointly introduced the main proposed activities:
  - Technology feasibility and market assessment based on a household survey to identify the needs and constraints in accessing finance for clean energy technologies;
  - The survey aims to reach approximately 300 households;
  - SMB will use the results from the survey to derive prospective quantitative targets in terms of hardware, finance and beneficiaries;
  - The project will include a workshop on clean energy end-user finance solutions in Nigeria. International representatives of successful institutions in other developing countries will be invited to facilitate South-South Learning. Further, a number of representatives from other West African governments will be invited. Other stakeholders identified in Nigeria will also be invited.
5. **Brainstorming session:** First Bank Nigeria Odiaka Olika shared his experience with usage of kerosene. Heinrich Böll Nigeria Director, Christine K, suggested to include questions to the survey on income generating activities from usage of energy.



The brainstorming session was lively and NGOs pointed out that financial inclusion in Adamawa is very low. According to discussants, the key barriers to financial inclusion are religion and culture. Additional barriers are paperwork and collateral requirements of banks and microfinance institutions (MFIs).

ECREE Executive Director, Mahama Kappiah, announced the launch of a \$200M World Bank off-grid lighting project. He also said that the project will partner with banks in the second phase.

ICEED Folake Salawu shared her experience in financing schemes in the North of Nigeria. Mrs. Salawu spoke on behalf of the Nigerian Alliance for Clean Cookstoves. While the objective to disseminate 30,000 stoves in Kassana with 2 MFIs failed and resulted in only 300 stoves sold, she noticed that the North is “used to donor interventions and everything is for free”.

First Bank Mr. Olika suggested that mobile money models could work well.

NGO discussants insisted that Nigerians’ awareness level is low and that capacity building is needed on why and how to use the improved stoves. Advocacy and awareness are key.

NEPAD recommended making sure to keep the product affordable.

**6. Outcomes of session:** The key barriers to uptake of financial products for clean energy are religion and culture, lack of collateral and banks’ cumbersome procedures. There are opportunities in the mobile banking space. Main lessons learnt and challenges from dissemination of stoves are outreach, awareness raising and capacity building. Workshop participants have an opportunity to position their organization with the UNDP proposal to the GEF and ECREE/World Bank project.

**7. Agreement on outcomes and next steps:** Participants are invited to the Climate and Clean Air Coalition intranet where they can constitute an informal group and continue the discussion.

The Initiative Coordinator thanked the participants and closed the meeting.

*Call Summary prepared by the CCAC Secretariat*

## Annex I. List of Participants

|    | Name                              | Country/Organization       | Email Address                        |
|----|-----------------------------------|----------------------------|--------------------------------------|
|    | <b><i>Partners and Actors</i></b> |                            |                                      |
| 1  | Halima Kolo Malid                 | RUWES                      | halimahammedius2000@yahoo.com        |
| 2  | Usman Dalhatu                     |                            |                                      |
| 3  | Tara Ramanathan                   | Nexleaf Analytics          | tara@nexleaf.org                     |
| 4  | Abdullah A.K.                     | NEPAD, Niger State         | nrapadnigerstate@gmail.com           |
| 5  | Mahama Kappiah                    | ECREE                      | mkappiah@ecreee.org                  |
| 6  | Nuruddeen Nyako                   | EOTM Support Foundation    | nnyakoz@yahoo.com                    |
| 7  | Nafees Nashiz Khan                | CIDAR Nigeria              | nafees@cidarnigeria.org              |
| 8  | Odiaka Olika                      | First Bank Nigeria         | odiaka.olika@firstbanknigeria.com    |
| 9  | Safiya Musa                       | First Bank Nigeria         | Safiya.musa@edushinefoundation.org   |
| 10 | Folake Salawu                     | ICEED                      | folake@icednigeria.org               |
| 11 | Abimbole Odesanya                 | Ecobank                    | aodesanya@ecobank.com                |
| 12 | Asongo Abraham                    | Standard Microfinance Bank | absongo@yahoo.com                    |
| 13 | V.M. Francis                      | Standard Microfinance Bank | vmfrancis61@hotmail.com              |
| 14 | Teina Teibowei                    | Power for All              | teina.teibowei@hotmail.co.uk         |
| 15 | Christine K                       | Heinrich Böll Foundation   | Christine.k@ng.boell.org             |
| 16 | Etiosa Uyige                      | CREDC                      | etiosa.uyige@gmail.com               |
|    | <b><i>CCAC Partners</i></b>       |                            |                                      |
| 17 | Giulia D'Angiolini                | UN Environment             | giulia.dangiolini.affiliate@unep.org |
| 18 | Paul Kellet                       | UN Environment             | Paul.kellet@unep.org                 |
| 19 | Thomas Krader                     | UNEP DTU                   | thotho@dtu.dk                        |
| 20 | Emmanuel Ackom                    | UNEP DTU                   | emac@dtu.dk                          |
| 21 | Oladipo Osibo                     | UNDP                       | Olidapo.osibo@undp.org               |
|    | <b><i>CCAC Secretariat</i></b>    |                            |                                      |
| 22 | Yekbun Gurgoz                     | CCAC Secretariat           | yekbun.gurgoz.affiliate@unep.org     |